



FOR IMMEDIATE RELEASE

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GELT Bancorp, Inc. Announces First Quarter 2025 Operating Results

Bird-in-Hand, PA (May 22, 2025) – Today GELT Bancorp, Inc. (the “Company”), the holding company for Bank of Bird-in-Hand (the “Bank”), reported operating results for the quarter ended March 31, 2025. First quarter 2025 net income totaled \$2.5 million, an increase of \$242,000 from the \$2.2 million of net income from the prior quarter ended December 31, 2024, and an increase of \$802,000 from the prior year’s quarter ended March 2024 net income of \$1.7 million. Quarterly earnings per share (EPS) increased for the current quarter to \$0.31 per common share compared to EPS of \$0.28 and \$0.21 per common share for quarters ended December 2024 and March 2024, respectively. Annualized return on average assets and return on average equity for the first quarter of 2025 increased to 0.61% and 6.61%, respectively, compared to 0.56% and 5.96%, respectively from the prior quarter, and from 0.48% and 4.64%, respectively, from the first quarter of 2024.

Lori A. Maley, CPA, President, Chief Executive Officer and Vice Chair of the Board stated, “We are pleased with the strong core loan and deposit growth for the first quarter of 2025. I am proud of the continued commitment of our banking team to our shareholders and the communities that we serve. We delivered strong performance this quarter, driving growth while managing risk and asset quality, continuing to create long-term value for our shareholders. This focus has translated into improved net interest margin, improved efficiency ratio, and sustained strong asset quality.”

Highlights for the first quarter of 2025 included:

- Total gross loans of \$1.44 billion at March 31, 2025, increased \$48.1 million, or 3.5%, from December 31, 2024.
- Total deposits of \$1.35 billion at March 31, 2025, increasing \$17.5 million, or 1.3%, from December 31, 2024.
- Book value per share of \$18.75 at March 31, 2025, increasing \$0.30 from \$18.45 at December 31, 2024.

- Continued strong asset quality, with nonperforming loans of 0.03% of total loans at March 31, 2025

Results of Operations

Net interest income increased \$236,000, or 2.5%, to \$9.8 million for the first quarter of 2025 compared to \$9.5 million for the prior quarter. Net interest income increased \$1.7 million, or 20.5%, from \$8.1 million in the first quarter of 2024. The net interest margin increased 11 basis points to 2.56% from 2.45% in the prior quarter and increased 11 basis points from 2.45% in the first quarter 2024. The yield on interest earning assets rose by 8 basis points, primarily driven by an increase in loan yields to 5.81% from 5.72% in the prior quarter. At the same time, the cost of interest-bearing liabilities dropped by 3 basis points to 3.66% from the prior quarter, reflecting lower rates on interest bearing deposits and lower volume of borrowings.

The provision for credit losses decreased \$186,000 in the first quarter of 2025 to \$194,000 from \$380,000 in the prior quarter and from \$300,000 in the first quarter of 2024. The decrease in both comparative periods reflects the Bank's improved credit profile. The allowance for credit losses to total gross loans was 0.58% in the first quarter of 2025, a decrease of one basis point from 0.59% in the fourth quarter of 2024.

Non-interest income totaled \$982,000 in the first quarter of 2025, representing a 2.1% decrease from \$1.0 million in the previous quarter, and a 16.7% increase from \$841,000 in the first quarter of 2024. The decrease from the previous quarter is related to a sales tax refund and the increase from the prior year quarter is related to increased service charge income.

Non-interest expenses increased \$64,000, or 0.9%, in the first quarter of 2025 compared to the prior quarter. The increase was primarily attributed to an increase in professional services and data processing. Non-interest expense increased \$820,000, or 12.6%, when compared to the same quarter of the previous year, primarily driven by increased compensation and benefit expense, professional services, and data processing. The ratio of non-interest expenses to average assets was 0.46% for the first quarter of 2025, 0.46% for the prior quarter and 0.47% for the first quarter of 2024.

Financial Condition

Total gross loans increased \$48.1 million, or 3.5%, to \$1.44 billion at March 31, 2025 from \$1.39 billion at December 31, 2024. The growth was primarily in commercial and industrial loans, and agricultural loans. Loan growth compared to the same period in 2024 was \$192.1 million, or 15.5%.

Total deposits increased \$17.5 million or 1.3%, to \$1.35 billion at March 31, 2025 from \$1.33 billion at December 31, 2024. The increase in deposits was primarily driven by a 5.3% increase in interest-bearing demand deposits partially offset by a 2.9% decrease in certificates of deposit. Total noninterest-bearing demand deposits remained flat during the comparative period.

Total stockholders' equity increased \$2.5 million, or 1.7%, to \$149.7 million from \$147.2 million at December 31, 2024, primarily due to net income generated.



GELT BANCORP, INC.
CONSOLIDATED BALANCE SHEETS
MARCH 31, 2025 AND DECEMBER 31, 2024
(in thousands, except share and per-share data)

	2025	2024
	unaudited	
ASSETS		
Cash and due from banks	\$ 20,619	\$ 16,516
Interest-bearing deposits with other banks	114,977	142,705
Total cash and cash equivalents	135,596	159,221
Loans receivable, net of allowance for credit losses of \$8,345 at March 31, 2025, and \$8,170 at December 31, 2024	1,427,203	1,379,255
Bank premises and equipment, net	9,582	9,711
Operating lease right of use asset	2,970	3,054
Accrued interest receivable	5,434	5,059
Restricted investment in bank stock	4,854	5,037
Bank owned life insurance	20,499	20,308
Other assets	8,799	10,090
TOTAL ASSETS	\$ 1,614,937	\$ 1,591,735
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Deposits:		
Noninterest-bearing demand	\$ 119,480	\$ 117,235
Interest-bearing demand	645,933	613,319
Time deposits	580,082	597,428
Total deposits	1,345,495	1,327,982
FHLB advances	103,000	98,000
Accrued interest payable	1,788	1,685
Finance lease obligation	5,609	5,677
Operating lease obligation	3,067	3,145
Other liabilities	6,288	8,022
TOTAL LIABILITIES	1,465,247	1,444,511
SHAREHOLDERS' EQUITY		
Preferred stock, \$1.00 par value, 2,000,000 shares authorized, and no outstanding shares at March 31, 2025 and December 31, 2024.	-	-
Common stock, \$1.00 par value, 50,000,000 shares authorized, and 7,981,532 and 7,978,886 shares issued and outstanding at March 31, 2025 and December 31, 2024, respectively.	7,982	7,979
Additional paid-in capital	107,170	107,166
Accumulated earnings	34,538	32,079
TOTAL SHAREHOLDERS' EQUITY	149,690	147,224
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 1,614,937	\$ 1,591,735



GELT BANCORP, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE MONTHS ENDED
(in thousands, except share data, unaudited)

	March 31, 2025	December 31, 2024	March 31, 2024
INTEREST INCOME			
Loans, including fees	\$ 20,224	\$ 19,575	\$ 16,115
Federal funds sold and other	1,509	2,213	1,527
Total interest income	<u>21,733</u>	<u>21,788</u>	<u>17,642</u>
INTEREST EXPENSE			
Deposits	11,028	11,265	8,560
Borrowings	933	987	975
Total interest expense	<u>11,961</u>	<u>12,252</u>	<u>9,535</u>
NET INTEREST INCOME	9,772	9,536	8,107
Provision for credit losses	194	380	300
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	<u>9,578</u>	<u>9,156</u>	<u>7,807</u>
OTHER INCOME			
Service fees	497	481	411
ATM and debit card fees	238	236	191
Earnings on bank-owned life insurance	191	193	183
Other	56	93	56
Total other income	<u>982</u>	<u>1,003</u>	<u>841</u>
NONINTEREST EXPENSES			
Salaries and employee benefits	4,212	4,216	3,885
Occupancy	637	644	659
Data processing	553	451	434
Professional services	718	606	448
Advertising	68	58	64
Other operating expenses	1,152	1,301	1,030
Total noninterest expenses	<u>7,340</u>	<u>7,276</u>	<u>6,520</u>
INCOME BEFORE INCOME TAXES	<u>3,220</u>	<u>2,883</u>	<u>2,128</u>
Income taxes	760	665	470
NET INCOME	<u>\$ 2,460</u>	<u>\$ 2,218</u>	<u>\$ 1,658</u>
EARNINGS PER SHARE, BASIC	\$ 0.31	\$ 0.28	\$ 0.21
EARNINGS PER SHARE, DILUTED	\$ 0.31	\$ 0.28	\$ 0.21



GELT BANCORP, INC.
FINANCIAL HIGHLIGHTS
FOR THE THREE MONTHS ENDED

(in thousands, except share data, unaudited)

	March 31, 2025	December 31, 2024	March 31, 2024
PERFORMANCE RATIOS			
Return on average assets	0.61%	0.56%	0.48%
Return on average equity	6.61%	5.96%	4.64%
Net interest margin	2.56%	2.45%	2.45%
Efficiency ratio	68.26%	69.04%	72.86%
Allowance for credit losses to loans	0.58%	0.59%	0.59%
Book value per share	\$ 18.75	\$ 18.45	\$ 17.92
Total shares outstanding	7,981,532	7,978,886	7,976,150
Weighted average shares outstanding	7,979,033	7,978,886	7,976,150

About Bank of Bird-in-Hand and GELT Bancorp, Inc.

GELT Bancorp, Inc. is the registered bank holding company of Bank of Bird-in-Hand, a wholly owned community-owned bank subsidiary with a strong focus on agricultural, small business, and consumer lending. Its main branch and office is located at 309 North Ronks Road, Bird-in-Hand, PA 17505. It operates additional brick-and-mortar branches as well as mobile bank branches called the GELT or Money Buses. For additional information, including a list of all branches, please visit our website at www.bihbank.com. Member FDIC.

A Warning About Forward-Looking Statements

This press release contains statements about our plans, objectives, expectations, and intentions as well as other statements that are not historical facts. These are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements can be identified by use of terminology such as “expect”, “plan”, “anticipate”, “believe”, “estimate”, and similar words that are intended to identify such forward-looking statements. These forward-looking statements are based on management’s current expectations, assumptions, estimates, and projections about the Bank and the Company, the financial services industry, and the economy. There are several factors such as changes in fiscal or monetary policy, or changes in the economic climate that will influence the future operations of the Bank and the Company. These factors are difficult to predict with regard to how likely and to what degree or significance that they would occur and are subject to change. **Actual results may differ materially from what may have been forecast in the forward-looking statements. Readers are accordingly cautioned not to place undue reliance on forward-looking statements. The Bank and the Company do not revise or update these forward-looking statements to reflect events or changed circumstances.**